

Investor presentation Q3 2024



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Protechtning people and planet

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Highlights Q3

- Continued growth in all business areas
 - Ranging from 8% to 30%
- Announced new production facilities in the US and Australia
- High market activity throughout the company
- NOK 96.9bn record-high order backlog

Order intake

NOK
13.0bn

Revenue

NOK
11.9bn

EBIT

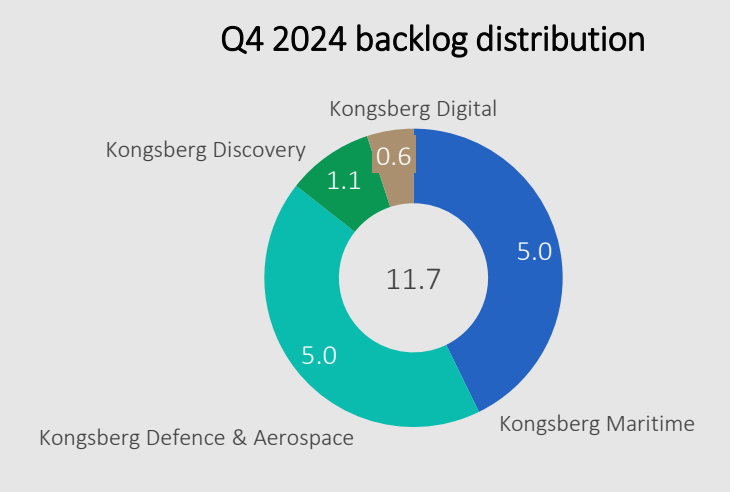
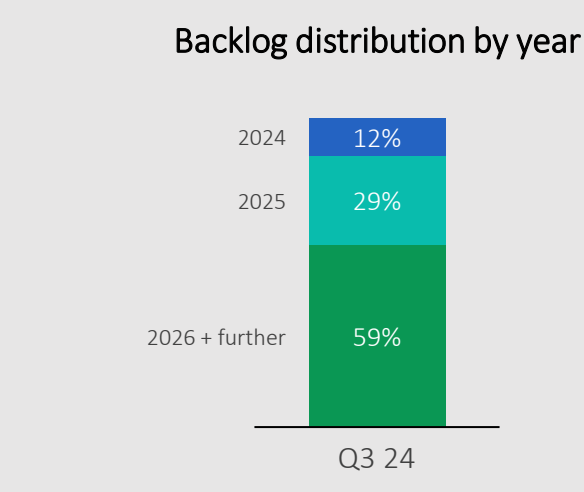
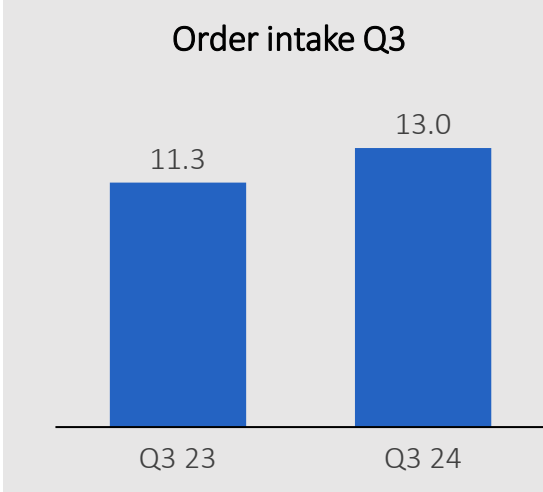
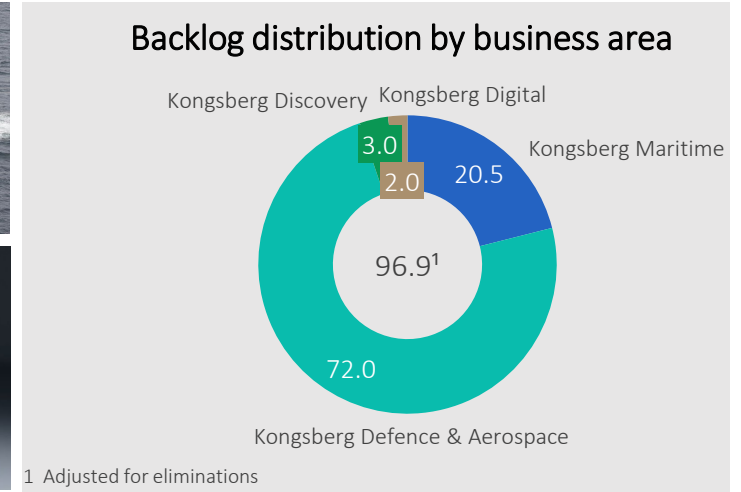
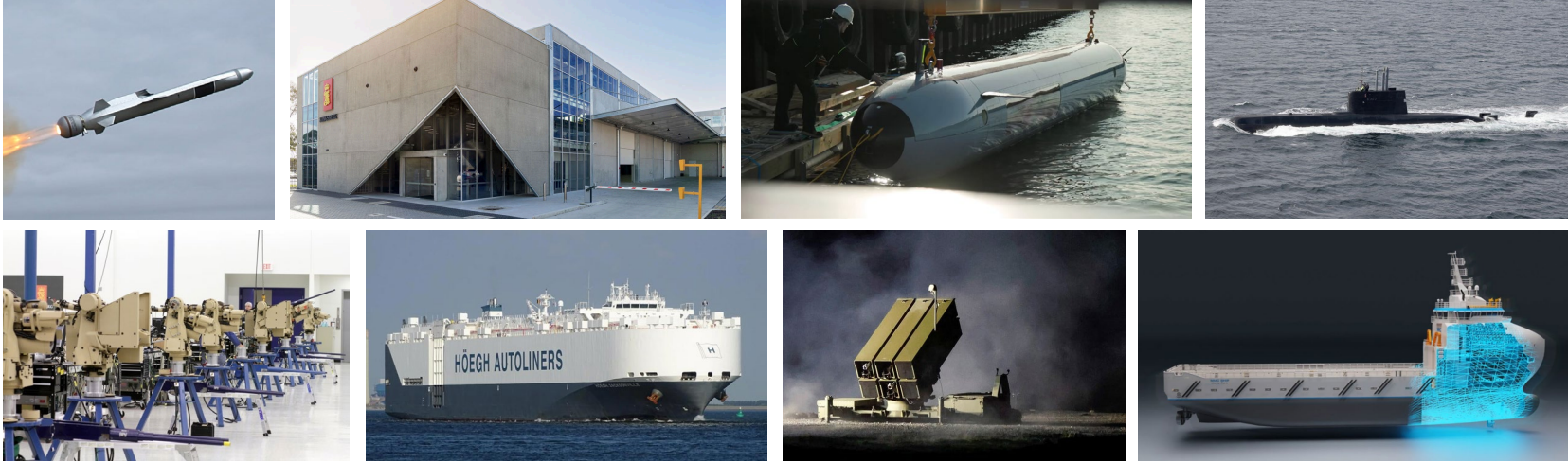
NOK
1.9bn



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strongly positioned

Numbers in NOK bn

Business update





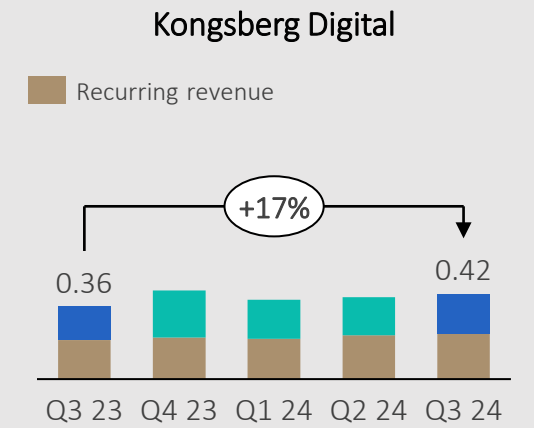
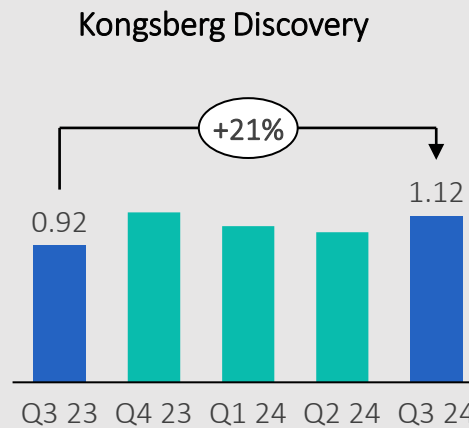
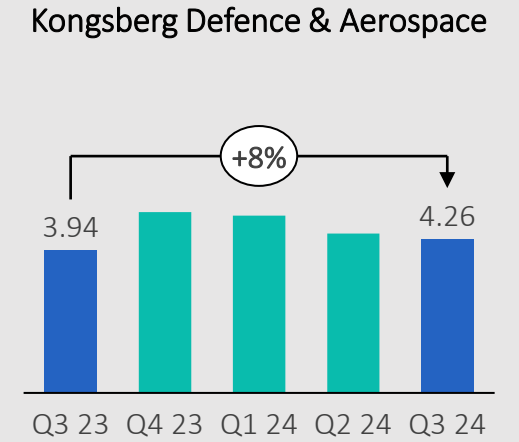
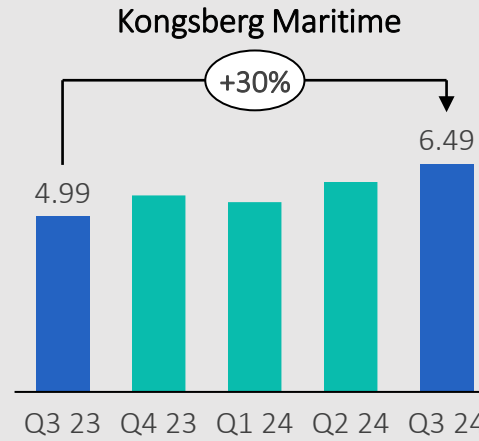
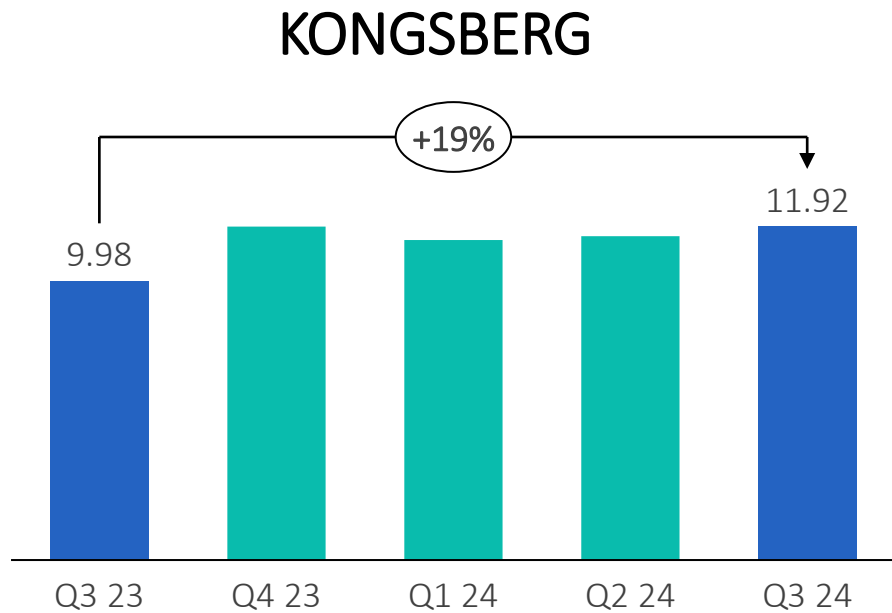
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Financial status

Mette Toft Bjørgen, EVP & Group CFO

Revenue

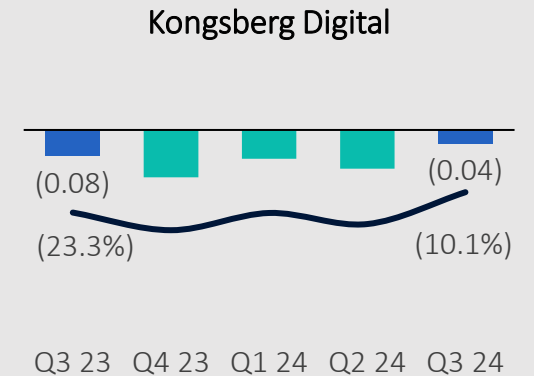
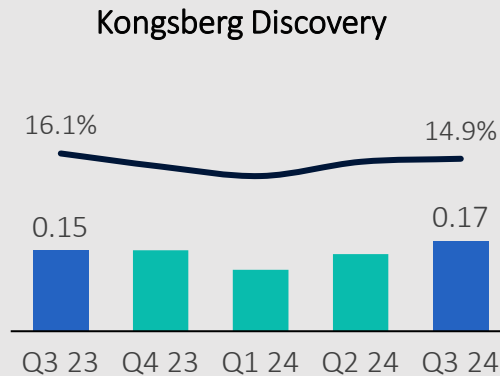
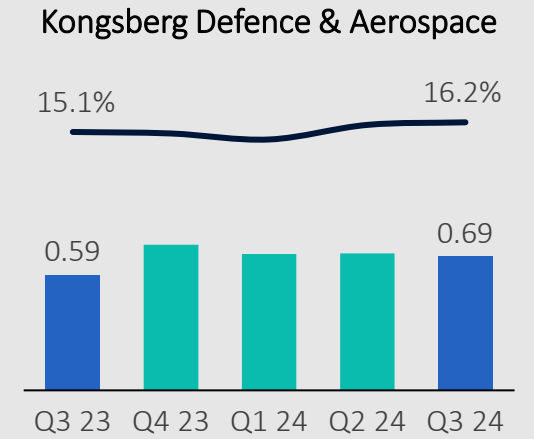
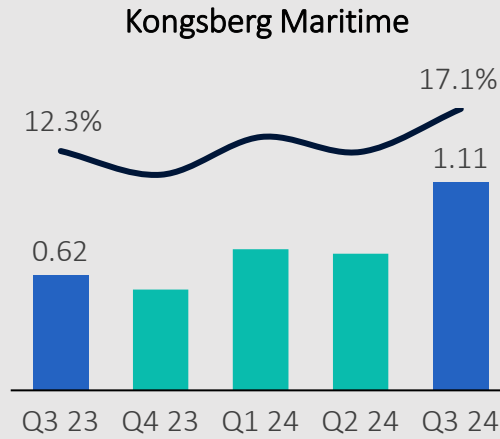
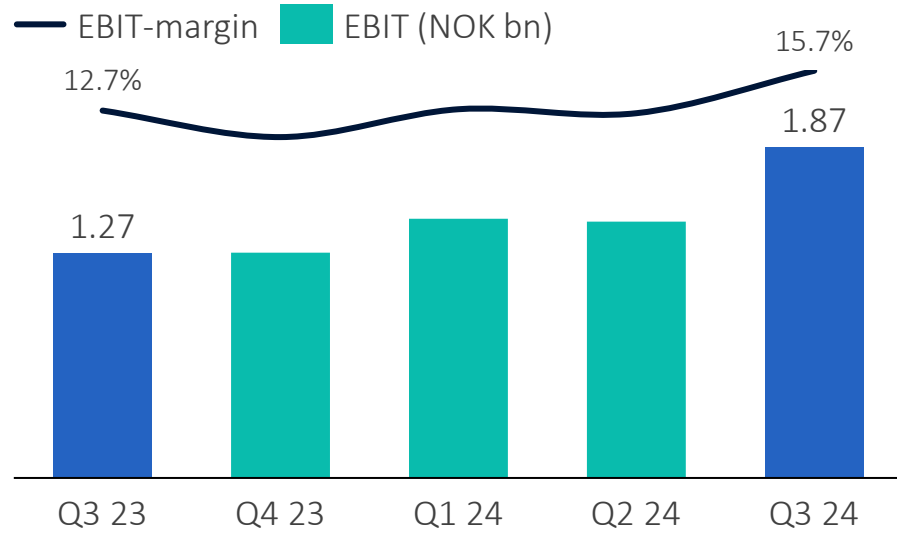
(NOK bn)



EBIT and EBIT-margin

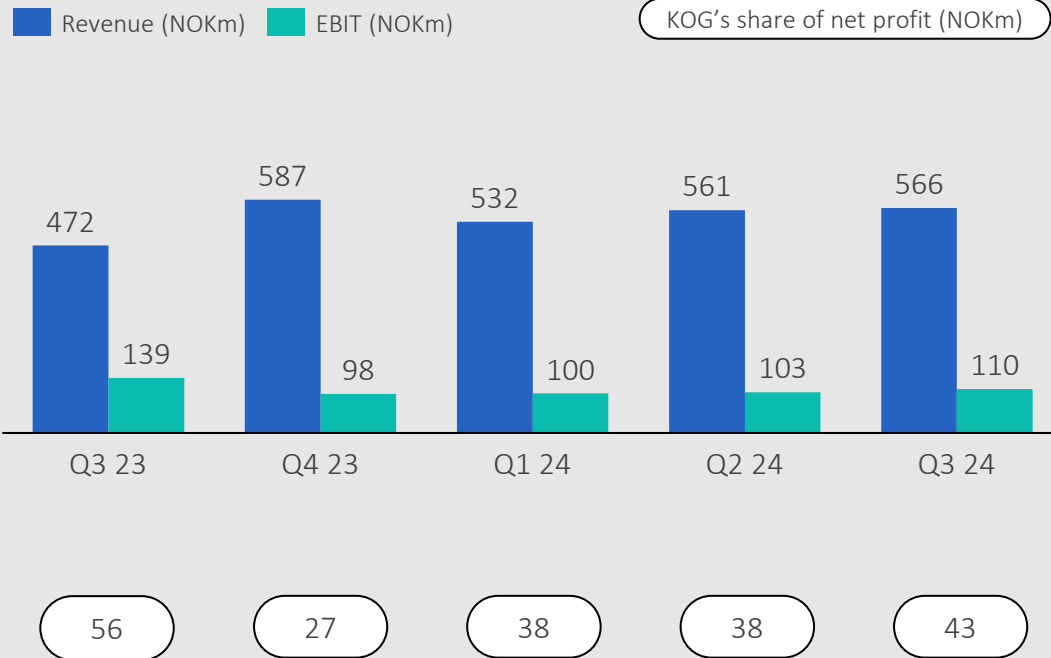
(NOK bn, %)

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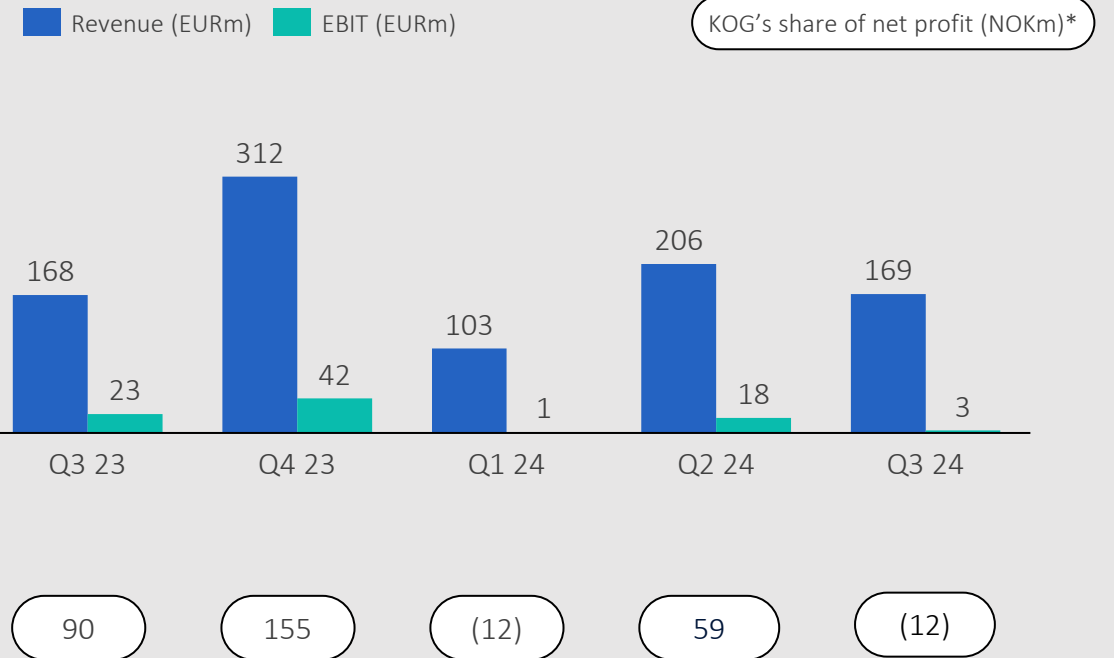
Associated companies

Kongsberg Satellite Services



NOK 5.5bn in order backlog

Patria



*Share of net income from Patria is recognized as follows during the quarters: Q1: Jan-Feb, Q2: Mar-May, Q3: Jun-Aug and Q4: Sep-Dec. Quarterly split of revenues and EBIT are presented with the corresponding periodization.

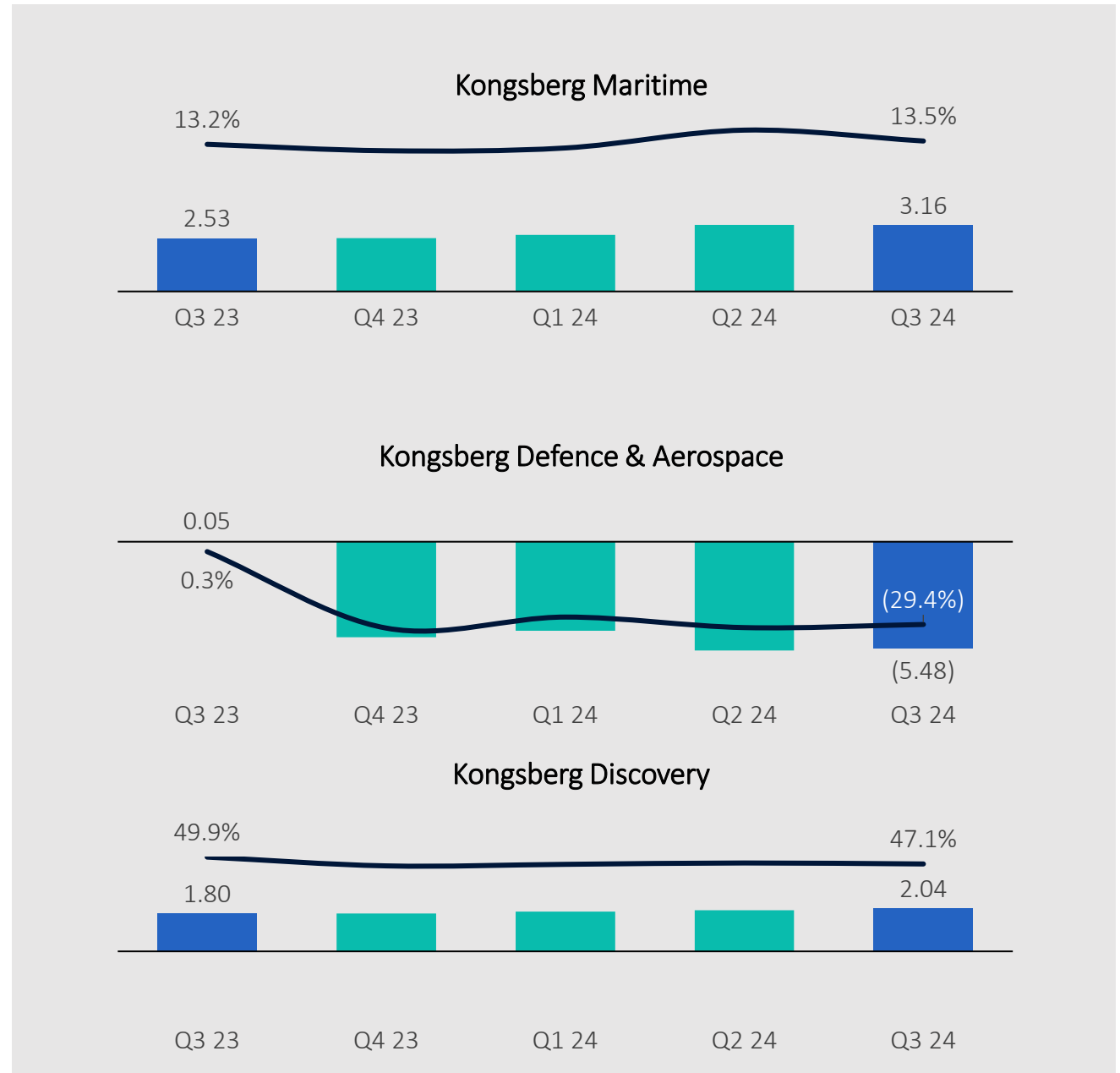
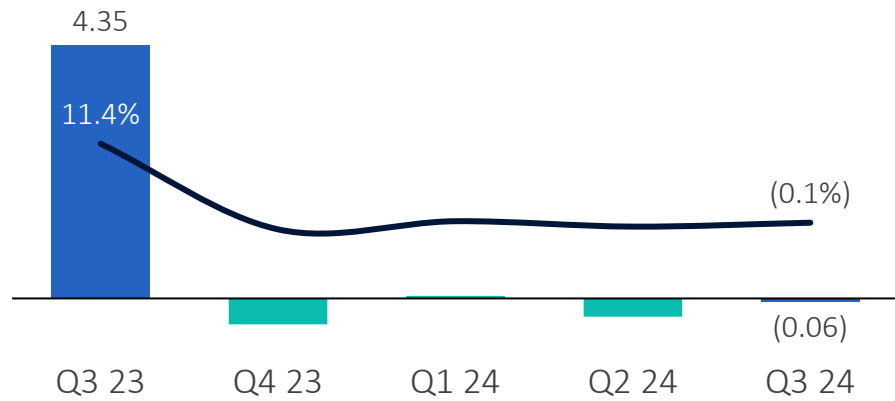
EUR 2.3bn in order backlog

Net working capital

(NOK bn, %)

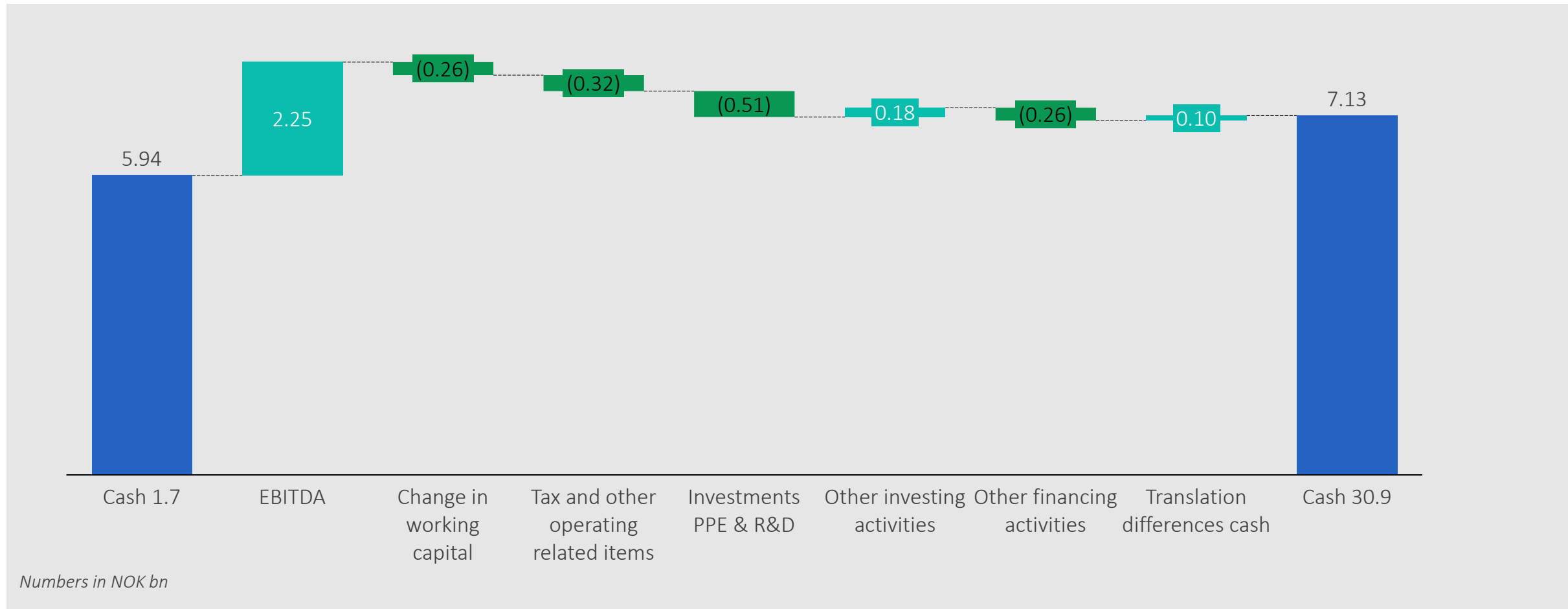
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— NWC of LTM-revenue (%) ■ NWC (NOK bn)



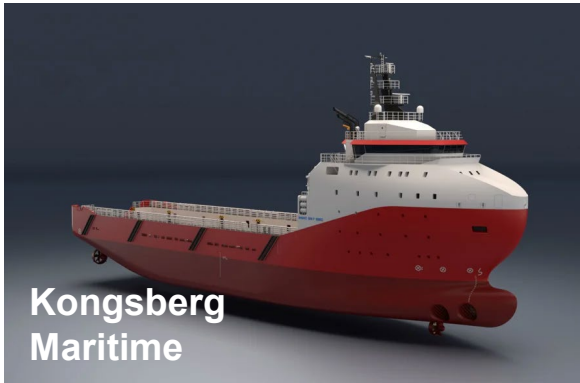
Cash flow development 1.7 - 30.9

(NOK bn)



Numbers in NOK bn

Outlook



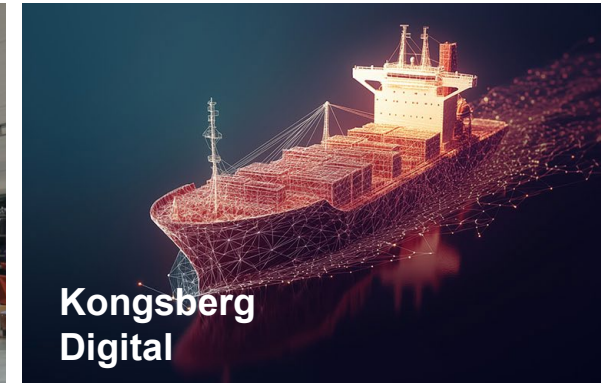
- Front-runner in the maritime transformation and unique positions
- Persistent high activity in aftermarket
- Increased technology content on overall fleet drives demand



- Continued marketing, tendering and negotiations related to multiple programs
- Ramping up missile capacity
- Particularly strong demand for missiles and air defence



- Significant demand from areas such as fishery, marine research operations, energy, security and surveillance
- Solid backlog and strong positions in growing markets



- Continued increase in recurring revenues
- Continued investments in development and rollout

Solid balance sheet and NOK 96.9bn in order backlog, whereof NOK 11.7bn is for delivery in Q4 2024



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