



KONGSBERG

COMPANY PRESENTATION

Kongsberg Maritime

02/05/2023

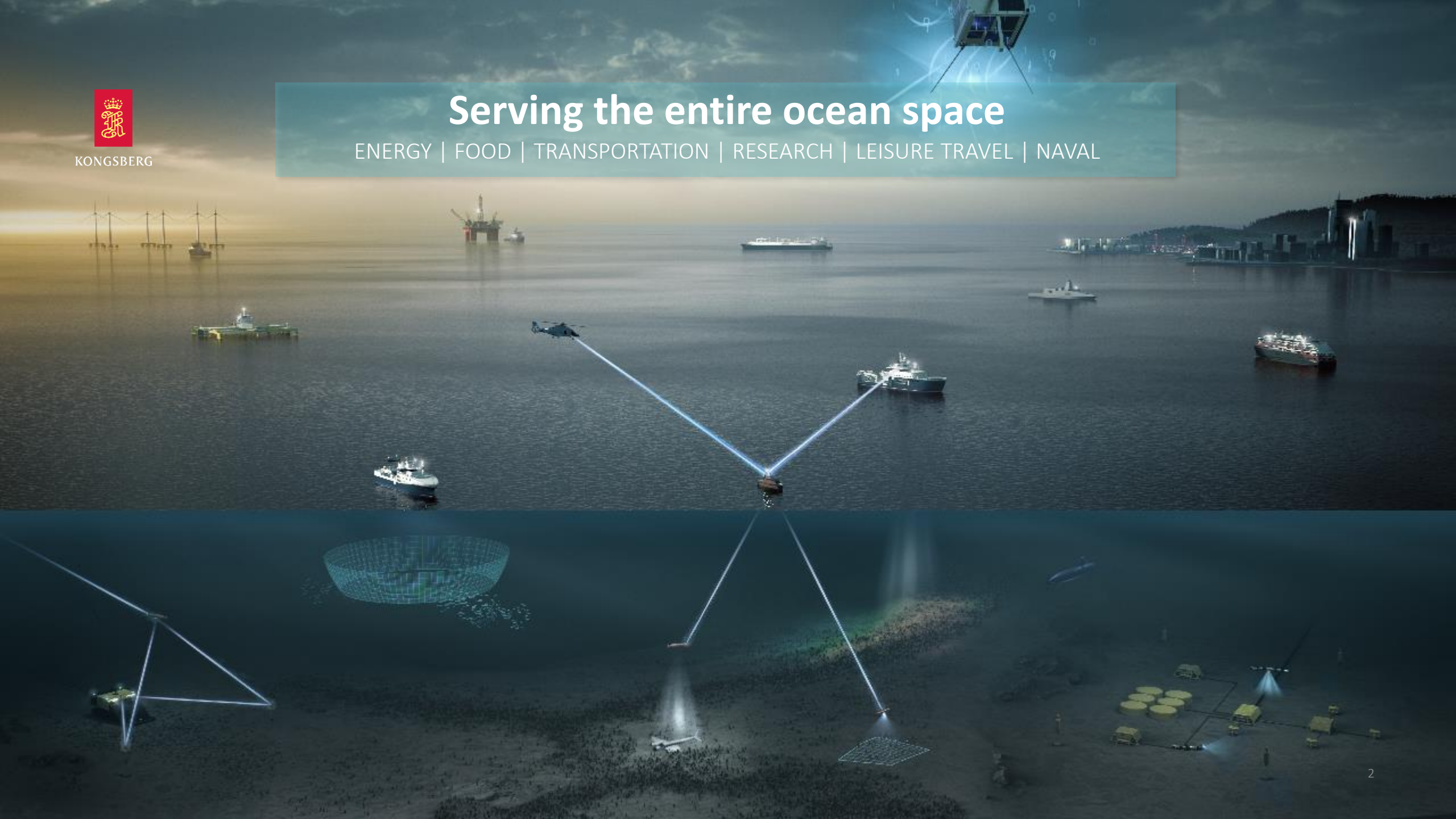
Lisa Edvardsen Haugan, Group EVP & President



KONGSBERG

Serving the entire ocean space

ENERGY | FOOD | TRANSPORTATION | RESEARCH | LEISURE TRAVEL | NAVAL



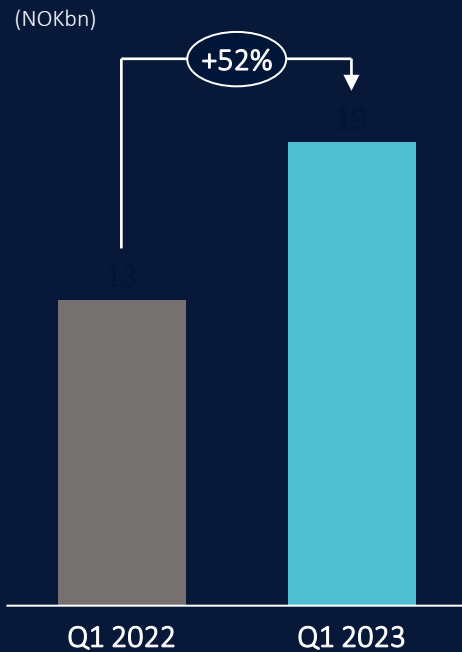


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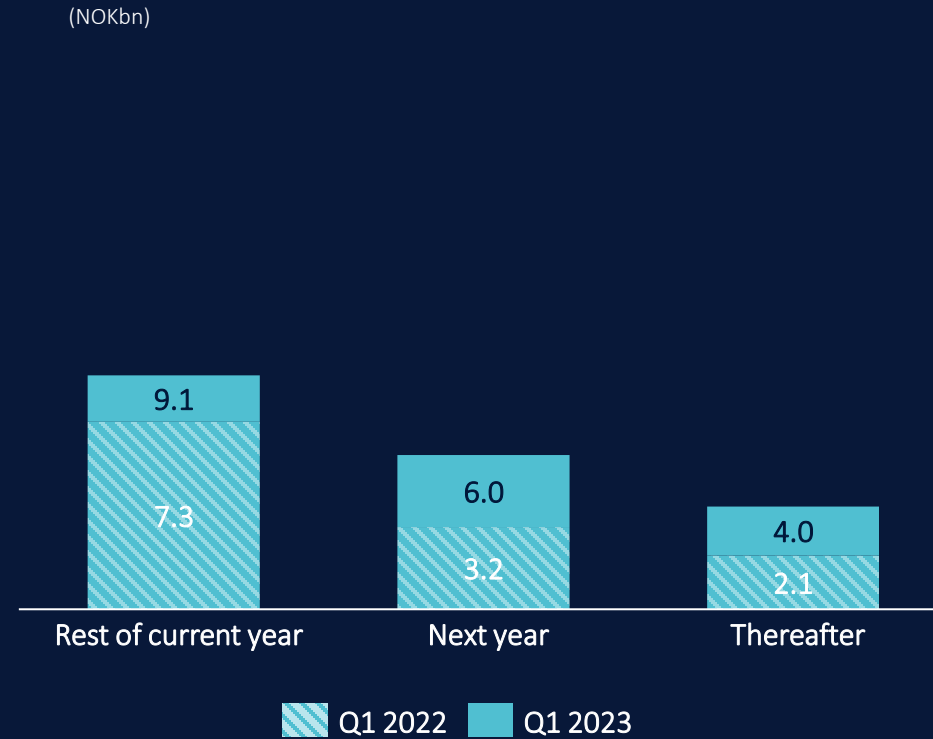
All time high order backlog

creates a solid platform going forward

Order backlog



Order backlog distribution compared to Q1 2022





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Our Vision: Shaping the maritime future

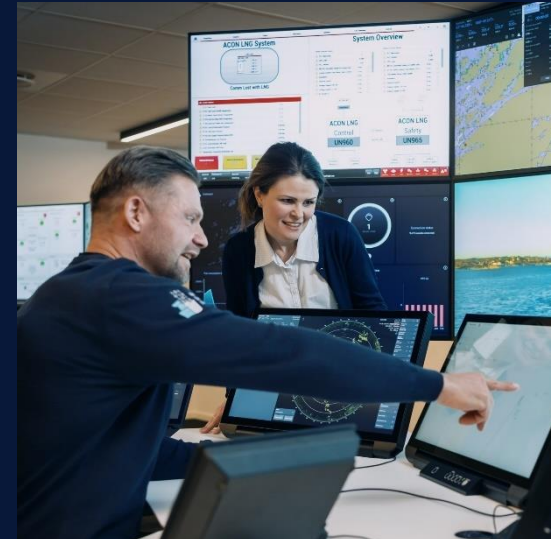
Our vision has three equally important anchors



CUSTOMERS' FIRST
CHOICE



TECHNOLOGY FOR ZERO
EMISSIONS



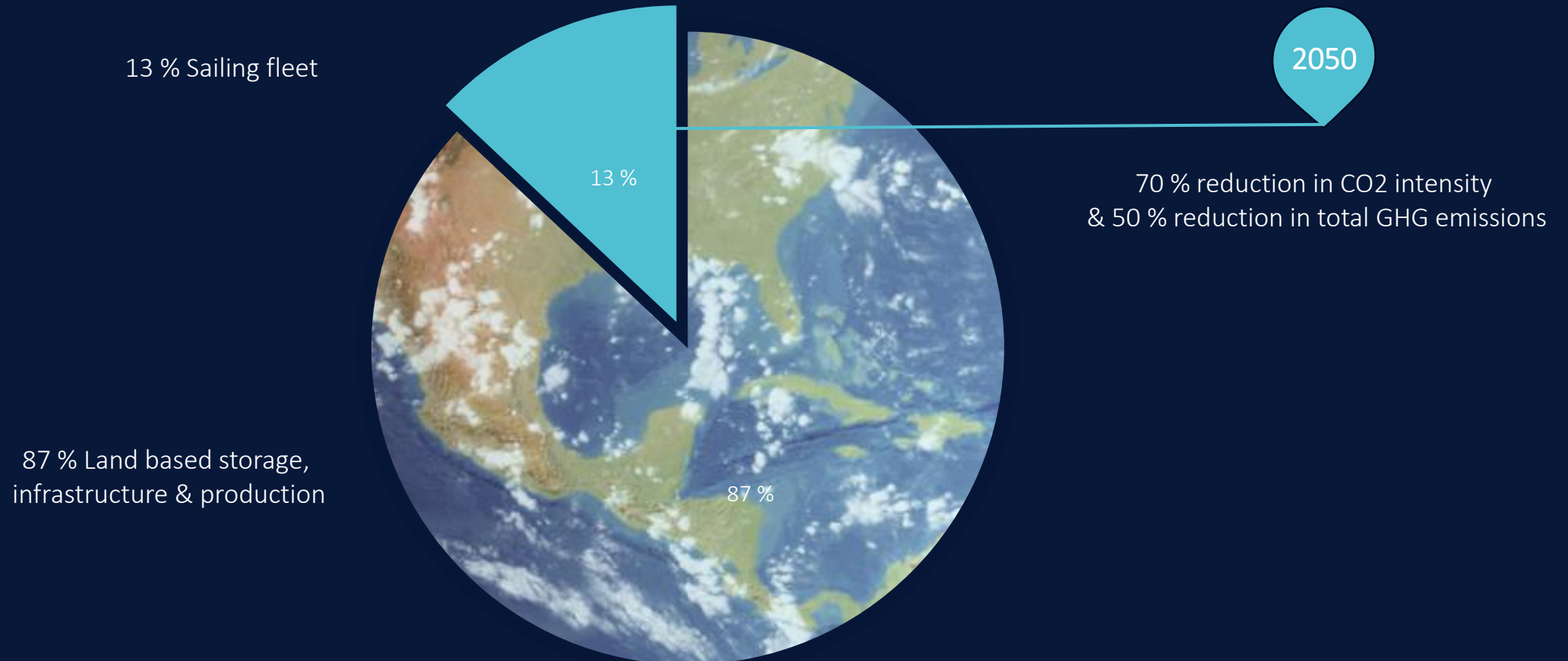
PEOPLE WHO PROTECH
THE OCEAN



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Shared objectives for a sustainable ocean

Researchers estimate a cost of 1.4 trillion USD to reach IMO 2050 target



Source: Transition Strategy Report. UMAS, London 2021



KONGSBERG

How we support the mission

Drivers impacting pace of decarbonisation

Competence unlocking each vessel's potential

Products and services supporting the green transition of our customers

AVAILABLE TECHNOLOGY

FUEL AVAILABILITY

ACCESS TO FUNDS

COST OF NON-COMPLIANCE

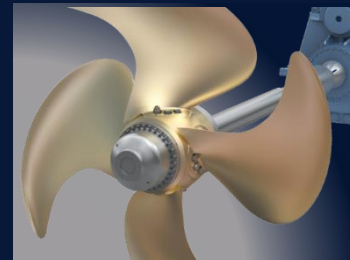
ELECTRICAL
electrification of our product offerings

ENERGY
Advise our customers through the energy transition and deliver optimized solutions

DIGITAL
Improving operations at sea and helping to automate work and drive value



SHIP DESIGN & ENGINEERING



PROPULSION EFFICIENCY



HULL OPTIMISATION



INFO MANAGEMENT & DIGITAL



ENERGY SYSTEMS & MANAGEMENT



OPERATIONS & ADVISORY



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Recent examples – tech for sustainability



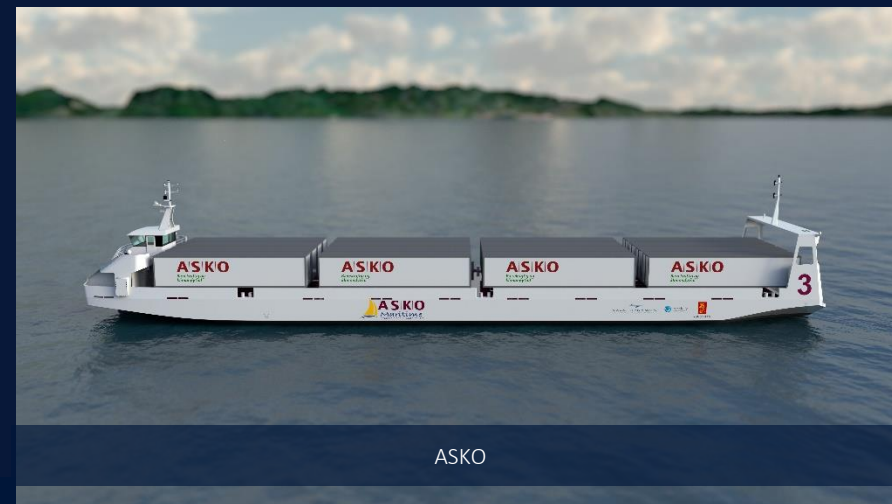
TÄRNTANK



WILHELMSEN



REACH SUBSEA



ASKO



KONGSBERG

KM Strategic Priorities

Enabling the Marine Future

MISSION CRITICAL PRODUCTS



INTEGRATION

ENERGY TRANSITION PARTNER



EMERGING OCEAN SPACE

DIGITALISATION



PEOPLE & COMPETENCE

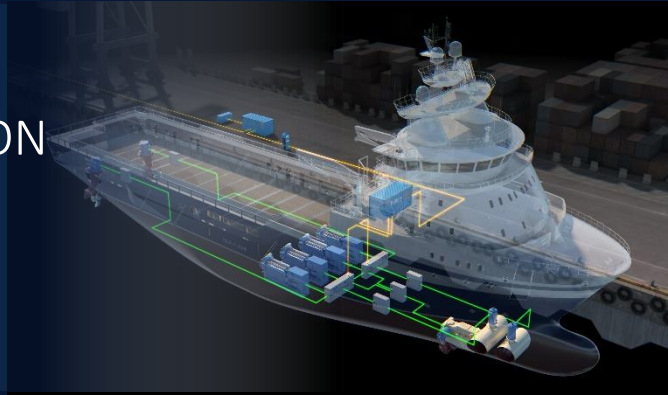
KNOWLEDGE ABOUT MARINE OPERATIONS



KONGSBERG

Kongsberg Maritime

INTEGRATION
& ENERGY



AUTOMATION &
CONTROL



PROPULSION
& HANDLING



GLOBAL
CUSTOMER SUPPORT




GLOBAL SALES AND OPERATIONS



KONGSBERG

A history of transformation

We've lived through major technology shifts
– and see an exciting future

- 
- The digital age
 - The oil age
 - Container freight
 - Steam!
 - Oars and sails





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Thank you

